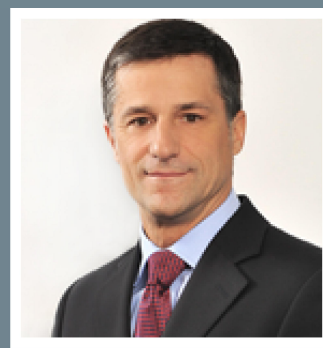




MESSAGE FROM CHARLES A GRATTON

The year 2014 was an excellent one for the development of commercial and real estate activities as well as access assets. We leased more than 650,000 square feet of land along with some 30,000 square feet of industrial space, opened seven new concessions in the terminal building, and introduced the online parking reservation system on the www.admtl.com website, with competitive pricing and a very attractive promotional offer. The acquisition of the AeroParc lot along Highway 520 has added 950 parking spaces and personalized service for customers.



CHARLES A GRATTON
VP REAL ESTATE
AND COMMERCIAL SERVICES

There is no say that 2014 was also marked by the start of work to demolish the former Montréal-Mirabel terminal building, which will free up 2,000,000 square feet of prime land close to Highway 50, with access to the apron and runways scheduled for fall 2015.

ADM is currently at a milestone, because in 2014 we finalized the concept for the future extension of the international jetty. More than just extra surface area, this building will boast a beautiful design that promises to attract new retailers, which will help enhance customer experience.

Speaking personally and on behalf of all members of Real Estate and Commercial Services, I offer my best wishes for happiness and prosperity as we begin the year 2015. Enjoy this edition of the newsletter!

Charles A Gratton

REAL ESTATE DEVELOPMENT

REAL ESTATE DEVELOPMENT

ADM AWARDS AS BEST GLOBAL BUSINESS PARTNER

At the December 2014 Aéromart international business convention, which brought the major players in the global aerospace industry to Toulouse, France, Aerolia highlighted ADM's contribution to the development of its Canadian subsidiary's plant at Montréal-Mirabel International Airport. Aerolia presented ADM with its award for best global business partner of 2014 in recognition of the management and delivery of its new facility in North America.



At the award ceremony, Mr. Marc Bourret, President of Aerolia Canada, pointed out that ADM's supervisory and guidance role in the project was a determining factor in its success. It was especially important that the project be successful because this was the first investment in the Americas by the company, a subsidiary of EADS—and, it is hoped, the first of many more to follow.

"We are very pleased, of course, that our client has acknowledged the work accomplished by all of ADM, and we are very grateful to Aerolia for this show of appreciation," said Mr. Charles A Gratton, Vice-President, Real Estate and Commercial Services, ADM. *"This is more than just a construction project; it is a development project in which ADM has a direct stake, and we hope to replicate the concept as soon as we have the opportunity to do so."*

HITEK LOGISTIC AT MONTRÉAL-MIRABEL

ADM is pleased to announce the arrival of Hitek Logistic in his industrial premises in Montreal Mirabel. Hitek Logistics was founded in 2003 and has grown into an industry leading third party logistics provider (3PL). Its services cover all modes of transportation, including air, ground (truck, rail), maritime and courier. The company is a member of the Canadian International Freight Forwarders Association (CIFFA). Hitek serves small and medium-sized companies as well as large multinationals. Its global presence allows it to cater to its customers' supply-chain needs worldwide.



"Our exceptional employees, customer service and proprietary software set us apart from the competition".

"Hitek has grown exponentially over the past year," he adds. "Part of this growth is due to our presence at Mirabel. We currently occupy 17,000 square feet of warehouse space where we manage a distribution centre for our customers. The proximity to the major shippers such as FedEx and UPS were key in our decision to set up at Mirabel. Our preferred business relationship with FedEx enables us to provide our customers with great service and very fast shipment times." - says Hitek Logistic President Mr. Richard Côté.

Commercial services

COMMERCIAL SERVICES



FLASH INFO: WALTER'S SHOE CARE

Walter's Shoe Care Products has been at Montréal-Trudeau airport since December 2014. Clean, well-shined shoes are an indicator of confidence. Visit one of the three Walter's shoeshine parlours at Montréal-Trudeau, at Gate 50 in the international jetty, Gates 1 in the domestic jetty and Gate 76 if the transborder jetty.

"Before you get your foot in the door, remember to shine your shoes." — E.F. Walter, founder of Walter's Shoe Care.

Walter's Shoe Care, founded in Montréal in 1893, is a nationally and internationally known shoe-care service. We welcome them at Montréal-Trudeau!



CONTACTS

GUY LANDRY, DIRECTOR, REAL ESTATE AND COMMERCIAL DEVELOPMENT, 514 420-5029, guy.landry@admtl.com

AMINATA FOFANA, REAL ESTATE DEVELOPMENT REPRESENTATIVE, 514 633-4630, aminata.fofana@admtl.com



CARGO BUILDING FACT SHEETS